

STRENGTHENING & GROWING

THE SPACE INDUSTRY IN

WASHINGTON STATE

BUSINESS DEVELOPMENT, RETENTION, & ATTRACTION

- Telling the story nationally and globally
- Communicating the economic impact of Space
- Fostering the entrepreneurial space ecosystem
- Developing a statewide industry marketing plan
- Developing a statewide space strategy

ADVOCACY

- Supporting industry objectives through education and testimony
- Participating in AAAC & Subcommittees
- Supporting new tax incentives for space
- Industry Legislative Priorities

EVENTS & ACTIVITIES

- SSIB (State of the Space Industrial Base) event
- NASA International Space Apps
- Challenge Hackathon
- Space Entrepreneurs
- Techstars Startup Weekend
- Informational Meetings
- Space Data Hackers
- Space Entrepreneurs Meet Ups

TALENT & TRAINING

- Supporting programs enabling advanced manufacturing skills for high school students
- Supporting initiatives enabling employers to invest directly in workforce training and upskilling



SNW
ALLIANCE
MEMBERSHIP

JOIN SNW ALLIANCE
AND BE A PART OF HISTORY!

Simply email us at
alliance-signup@spacenorthwest.org.

SNW ALLIANCE

Space Northwest is the only industry association in Washington State dedicated solely to the space industry.



BOARD OF DIRECTORS

James Burk Mike Doyle
 Kelly Maloney Sean McClinton

ADVISORS

Stan Shull
 Brook Wessel

Join SNW Alliance by emailing
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SNW ALLIANCE MEMBERSHIP TYPES*

| CORPORATE | OEMs, Ancillary, Suppliers |
|---|---|
| 1. Large Corporate \$2500 (500+ of employees) | |
| 2. Medium Corporate \$1500 (51 – 499 employees) | |
| 3. Small Corporate \$750 (2 – 49 employees) | |
| NON-CORPORATE | New company, individual, non-profit |
| 4. Individual \$250 | |
| 5. Entrepreneur \$150 | |
| OTHER | Support organizations such as accountants, etc. |
| 6. Vendor \$1500 | |

*Must be in the space industry or working to support the industry.

SNW ALLIANCE MEMBER BENEFITS

| Q3 2023 - Q4 2024** | MEMBERSHIP TYPE | | | | |
|--|-----------------|--------------|------------|-------------|------------|
| | BENEFIT | Entrepreneur | Small Corp | Medium Corp | Large Corp |
| Eligible for Alliance Executive Committee (1 representative per membership type) | ^ | ^ | ^ | ^ | |
| Vote for Alliance Executive Committee (1 vote per membership type) | ^ | ^ | ^ | ^ | |
| Exclusive invitation to participate in SNW Industry Roundtables | ^ | ^ | ^ | ^ | |
| Input on SNW initiatives; help drive SNW's industry-focused legislative and federal agendas | ^ | ^ | ^ | ^ | |
| Input on SNW statewide space marketing plan--elevating the industry nationally & globally | ^ | ^ | ^ | ^ | |
| Input on SNW WA Space Strategy--sustaining, growing, and attracting business through strategic and tactical measures | ^ | ^ | ^ | ^ | |
| 20% Discount for all SNW events and activities | ^ | ^ | ^ | ^ | ^ |
| Techstars Start Up Weekend | ^ | ^ | ^ | ^ | |
| Quarterly Space Entrepreneurs MeetUp | ^ | ^ | ^ | ^ | ^ |
| Monthly Space Data Hackers | ^ | ^ | ^ | ^ | |
| NASA's Annual International Space Apps | ^ | ^ | ^ | ^ | |
| SSIB annual event with DIU & Newspace Nexus (Invitations based on topics of the year, driven by DIU) | ^ | ^ | ^ | ^ | |
| Representation on boards and committees | ^ | ^ | ^ | ^ | |
| Input on SNW WA State Space Economy Report | ^ | ^ | ^ | ^ | |
| Representation in Olympia and DC specific to Washington State Space Industry Initiatives | ^ | ^ | ^ | ^ | |
| Connect with other industry leaders and decision makers | ^ | ^ | ^ | ^ | ^ |
| Collaborate on industry best practices, policy, and business initiatives to drive your business success | ^ | ^ | ^ | ^ | |
| Exclusive tours at select space companies in WA (Invitation only; event-specific) | ^ | ^ | ^ | ^ | ^ |
| Networking at a variety of SNW events | ^ | ^ | ^ | ^ | |

**Some activities are dependent on the market and other factors outside of SNW's control.